



Please complete this form and bring it, along with your LAST YEAR'S TAX RETURN, to our meeting.

Date: _____

CONFIDENTIAL FINANCIAL PROFILE

Please complete prior to your appointment so that we may spend our time most effectively, giving you the benefit of our analysis and advice rather than gathering information. If not sure, leave blank. It is okay to approximate amounts and include attachments.

CLIENT NAME _____

NICKNAME _____ DATE OF BIRTH _____ Age _____

EMPLOYER _____ OCCUPATION _____ Retired? Yes No

SPOUSE NAME _____

NICKNAME _____ DATE OF BIRTH _____ Age _____

EMPLOYER _____ OCCUPATION _____ Retired? Yes No

WEDDING ANNIVERSARY _____ DO YOU HAVE CHILDREN: Yes No HOW MANY: _____

MAILING ADDRESS _____

CITY _____ ZIP _____ EMAIL: _____

HOME PHONE (____) _____ OTHER PHONE (____) _____

Planned retirement date: _____; or if retired, date retired: _____

Do you have a current Will? Y__N__ Living Trust? Y__N__

Are you concerned about possible future Nursing Home Expenses? Y__N__

AMOUNTS IN BANKS & CREDIT UNIONS (NON-IRA)

(i.e. Checking, Savings, Money Market, CDs)

NAME OF INSTITUTION	TYPE OF ACCOUNT	MATURITY DATE	INTEREST RATE	APPROXIMATE BALANCE
1. _____	_____	_____	_____	\$ _____
2. _____	_____	_____	_____	\$ _____
3. _____	_____	_____	_____	\$ _____
4. _____	_____	_____	_____	\$ _____
5. _____	_____	_____	_____	\$ _____
6. _____	_____	_____	_____	\$ _____

EMPLOYER RETIREMENT PLANS, IRA ACCOUNTS, AND OTHER RETIREMENT ACCOUNTS

(Please bring in your most recent statements)

NAME OF CUSTODIAN / PLAN (Employer, Brokerage Firm, etc.)	TYPE (401K, IRA, etc.)	APPROXIMATE MARKET VALUE	CONTRIBUTION AMOUNT	EMPLOYER MATCH
1. _____	_____	\$ _____	_____	_____
2. _____	_____	\$ _____	_____	_____
3. _____	_____	\$ _____	_____	_____
4. _____	_____	\$ _____	_____	_____
5. _____	_____	\$ _____	_____	_____

RESIDENCE & OTHER REAL ESTATE OWNED

(Use another sheet if more space is needed)

PROPERTY ADDRESS	ORIGINAL COST	APPROX. VALUE	DEBT	NET CASHFLOW <u>BEFORE DEPREC</u> (if a rental)
1. _____	\$ _____	\$ _____	\$ _____	\$ _____
MORTGAGE START DATE: _____ LENGTH: _____ MONTHLY PAYMENT: _____ INTEREST RATE: _____				
2. _____	\$ _____	\$ _____	\$ _____	\$ _____
MORTGAGE START DATE: _____ LENGTH: _____ MONTHLY PAYMENT: _____ INTEREST RATE: _____				
3. _____	\$ _____	\$ _____	\$ _____	\$ _____
MORTGAGE START DATE: _____ LENGTH: _____ MONTHLY PAYMENT: _____ INTEREST RATE: _____				

BROKERAGE AND/OR MUTUAL FUND ACCOUNTS

(Please bring in your most recent statements)

NAME OF BROKERAGE FIRM / MUTUAL FUND CO.	TITLE OF ACCOUNT (individual, trust, joint, ect.)	APPROXIMATE MARKET VALUE
1. _____	_____	\$ _____
2. _____	_____	\$ _____
3. _____	_____	\$ _____
4. _____	_____	\$ _____
5. _____	_____	\$ _____

ANNUITIES

(Please bring in contracts and most recent statements)

INSURANCE COMPANY	TITLE OF ACCOUNT	TYPE (fixed,va,index)	INTEREST RATE	APPROX. VALUE	DATE PURCHASED
1. _____	_____	_____	_____ %	\$ _____	_____
2. _____	_____	_____	_____ %	\$ _____	_____
3. _____	_____	_____	_____ %	\$ _____	_____

OTHER ASSETS (Stock certificates, Business Ownership, Other Valuables)

NAME OF ASSET	QUANTITY	APPROXIMATE MARKET VALUE
1. _____	_____	\$ _____
2. _____	_____	\$ _____
3. _____	_____	\$ _____
4. _____	_____	\$ _____

RISK MANAGEMENT TOOLS

(Life, Long Term Care, Disability, Health, Umbrella, Property & Casualty, etc.)
(Please bring in policies and latest statements)

Client's Life Insurance Total Amount: \$_____ Of this, \$_____ is provided by employer.

Spouse's Life Insurance Total Amount: \$_____ Of this, \$_____ is provided by employer.

Client's current health insurance provider: _____ Source of coverage in retirement: _____

Spouse's current health insurance provider: _____ Source of coverage in retirement: _____

Client's Other Coverages: Long Term Care Insurance? Yes No Disability Insurance Yes No

Spouse's Other Coverages: Long Term Care Insurance? Yes No Disability Insurance Yes No

Property & Casualty Coverage: Umbrella Insurance? Yes No Amount: \$_____

Client's Investment Risk Tolerance: (circle one) CONSERVATIVE MODERATE AGGRESSIVE

Spouse's Investment Risk Tolerance: (circle one) CONSERVATIVE MODERATE AGGRESSIVE

LIABILITIES

(Personal Loans, Credit Cards, etc.)

NAME OF CREDITOR	INTEREST RATE	APPROXIMATE BALANCE	MONTHLY ADDITIONS
1. _____	_____	\$ _____	\$ _____
2. _____	_____	\$ _____	\$ _____
3. _____	_____	\$ _____	\$ _____
4. _____	_____	\$ _____	\$ _____

ANNUAL HOUSEHOLD INCOME

(Please bring in recent pay statements and Social Security statements)

WAGES:	\$ _____/YR	WAGES (SP):	\$ _____/YR
SOCIAL SECURITY:	\$ _____/YR	SOCIAL SECURITY (SP):	\$ _____/YR
PENSIONS:	\$ _____/YR	PENSIONS (SP):	\$ _____/YR
OTHER INCOME:	1. \$ _____/YR	SOURCE: 1.	_____
	2. \$ _____/YR	SOURCE: 2.	_____

ANNUAL HOUSEHOLD EXPENSES

(Please bring in personal budgets, if applicable)

CURRENT	SEMI-RETIREMENT	RETIREMENT	ADVANCED YEARS
\$ _____/yr	\$ _____/yr	\$ _____/yr	\$ _____/yr

What are your primary financial concerns (list in order of importance)?

How would you improve your financial situation if you could? Why?

With my signature below, I verify that the foregoing information reflects an accurate picture of my financial position at this time.

Signature: _____ **Spouse:** _____ **Date:** _____